

# M e m o r a n d u m

To: Panel Members Date: June 22, 2007  
From: Ruby Cohen, Manager Agr. No: ET08-0126  
Analyst: K. Ohta  
Subject: SMALL BUSINESS AGREEMENT WITH 100 OR FEWER EMPLOYEES

## **CONTRACTOR:**

- Contractor's Legal Name: Dongalen Enterprises, Inc. DBA Interstate Plastics
- Type of Industry: Manufacturing
- Nature of Business: Manufacture of industrial plastics
- Contractor's Number of Full-Time Employees: 45
  - Number to be trained: 45
- Turnover Rate: 8%
- Repeat Contractor: No

## **CONTRACT:**

- Training Project Profile: Retraining: Companies W/Out-Of-State Competition
- ETP Funding Amount: \$70,200
- Employer Contribution: \$47,250
- Average Cost per Trainee: \$1,560
- Range Of Hourly Wages At Retention: \$13.16 to \$52.89
- Health Benefits: \$4.87 per hour
- Occupations to be Trained: Administrative, Clerical, Production, Sales, Service
- Training Menu: Business Skills, Computer Skills, Continuous Improvement, Management Skills, Manufacturing Skills
- Range of Hours: 8 - 60
- County(ies) Served: Sacramento, Alameda
- Union Representation: No
- Subcontractors: Strategic Business Solutions, Inc. - Visalia